

Data scientist client facing / senior level (Director or Assistant Senior Vice President)



(Locations: London incl Düsseldorf coverage, or Washington DC / Minneapolis)

Description

Hoppeexecutivesearch is looking for engineers with a Master's or Doctorate degree with experience in Computer Vision, Machine Learning, Deep Learning and Data Science.

We supply to highly international teams in corporate research and we have strong relationships and a reputable track record with heads of R&D and CTOs in Autonomous Driving and Chips (deep learning, ML), MedTech (imaging) and HealthTech (AI data science, NLP, semantics) and AI for CRM.

Hoppeexecutivesearch offers jobs around the globe with leading clients in AI / R&D.

Requirements

Our client is the world's leader in applied artificial intelligence and analytics for CRM and customer service. Their research specialists design valuable patterns of human interaction in order to link agents on the basis of behavior, leading to more successful interactions and measurable increases in enterprise profitability. Our client is a fast growing global client for very large customers. The client's board is solid and of world-class standard, many of their staff have degrees from ivy league universities and can access excellent networks.

As a data scientist client facing / senior level (Director, assistant Senior Vice President) your tasks will include maintaining the relationships with our large clients. Your profile:

- You have Master's or a PhD in Computer Science, Statistics, Mathematics, Physics or AI and you have a good sense of business analysis and communication
- You have of minimum 3 years of experience in similar roles in industries such as in Banking or Telecommunication;
- You are preferably from one of the best institutes and learned from the best professors in Europe, Middle-East, Asia/Pacific or the US/Canada: Leuven, VU, UvA, Utrecht, ETH, EPFL, Max Planck, ENS, HEC, Paris Telecom, Cambridge, Carnegie Mellon, MILA etc;
- You like to work with representative of our large clients (CEO, C-suite and director level)
- You have a solid experienced knowledge of the power of data in customer service and call centre environments;
- You are a networker, and are also comfortable in doing "wine and dine" business;
- Fluent in English, both written and spoken. Preferably you are also fluent in at least one other major language, with preference for German.

Your activities will include:

- Connect with representative at our existing client base;

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- Present and engage in opportunities to use data science to improve excellence in customer service and call centres;
- Support early stages of deployment – phases such as ‘*Pre-Sales*’ and ‘*Discovery*’ and manage the client at a senior level;
- Main task: Lead and Work in the later phases, namely ‘*Design*’ and ‘*Production*’, with the ability to analyse data and to work with the other (less senior) levels of the client organisation;
- Create output such as detailed insights and analytics which are very bespoke to the customer, requiring a deep knowledge at an account level;
- You are comfortable working with data produced in R, SQL and python analysis.
- Occasionally: you deliver input to our contracts team.

Benefits

We are convinced you will be excited by the growth, reputation, and global market ownership of the organisation. We offer good compensation schemes for the right candidate.

You will make regular client visits and / or work fully dedicated as specialist within the data science and data science research teams at our international offices. We are happy to allow our employees to work at home also.

- Location: London (preferably incl. some coverage of German market), or Washington DC / Minneapolis. Visa sponsorship possible for excellent candidates
- Duration: Permanent and fulltime positions
- Start date: As soon as possible
- Contact Name: Casper Hoppe (+31) 619 662270
- Email: casper@hoppeexecutivesearch.com or use the online application form
- www.hoppeexecutivesearch.com